

// EXCESS INVENTORY DATA SHEET

Idle inventory is capital. Get it back.

Cancelled programs, engineering changes, generous last-time buys — every operation accumulates excess. Every month it sits, it loses value on two clocks: market price and date-code age. RH Electronics runs three disposition programs so you choose the trade-off between speed, recovery, and floor space.

- Outright Purchase
- Consignment Marketing
- Warehouse & Market
- Independent stocking distributor since 1982
- ISO 9001:2015
- ERAI member

CLOCK 01

Market Value Decay

As supply normalizes or a part generation ages, resale prices fall. The premium on a shortage-era part can evaporate in a quarter. Early disposition captures value that simply won't be there later.

CLOCK 02

Condition Decay

Date codes age past customer acceptance windows. MSD parts need re-baking. Packaging degrades, reels go stale, and every handling cycle adds risk. Good parts become hard-to-sell parts without anything failing.

MEANWHILE

Carrying Cost

Shelf space, insurance, cycle counts, audits — excess consumes warehouse capacity and working capital while it depreciates. The true cost of "we'll deal with it next quarter" compounds quietly.

// THREE PROGRAMS

Pick your trade-off.

There is no single right answer — only the right fit for how fast you need cash, how much recovery matters, and whether you need the floor space back today.

Outright Purchase	Consignment Marketing	Warehouse & Market
One transaction, immediate payment. We take the inventory off your hands and off your books.	Your inventory, our worldwide buyer network. Higher recovery for stock worth waiting on.	Consignment economics plus your floor space back. We move it to our secure, ESD-controlled facility.
Speed of cash: Immediate	Speed of cash: As parts sell	Speed of cash: As parts sell
Recovery level: Certain — we take the market risk	Recovery level: Higher — patience converts to price	Recovery level: Higher — consignment economics
Who holds stock: We do — leaves your dock once	Who holds stock: You do — stays on your floor	Who holds stock: We do — moved to our warehouse
Floor space: Freed immediately	Floor space: Still occupied	Floor space: Freed immediately
Best for: Closing books, clearing space, certainty over maximums	Best for: High-value lines where you can wait and store	Best for: Wanting consignment recovery and the space back

// THE PROCESS

From stock list to settlement.



What we accept

- ✓ Active and passive components — all commodity types
- ✓ Connectors and interconnects
- ✓ Electromechanical components
- ✓ Military and aerospace specification parts
- ✓ Obsolete and end-of-life inventory — often the most valuable
- ✓ New, unused, in original packaging
- ✓ Mixed lots — we evaluate and recommend per line

Condition requirements

- ✓ New and unused
- ✓ Original manufacturer or RH Electronics packaging
- ✓ ESD-sensitive devices handled and packaged properly
- ✓ Documentation and lot traceability preferred
- ✗ Previously used or opened product
- ✗ Re-packaged or relabeled inventory
- ✗ Parts originating outside the authorized channel

// WHY RH ELECTRONICS

40+ years in the independent market.

Worldwide buyer network

Purchasing offices in 8 countries — U.S., Germany, Malaysia, Taiwan, Israel, Dubai, India, and the Philippines. We reach buyers in every region and time zone.

Honest line-by-line evaluation

We tell you which lines are worth consigning, which to sell outright, and which to scrap. We don't force one program over a mixed list to close a deal faster.

Brand protection built in

Every buyer transaction carries our ISO 9001:2015 quality backing. Your excess doesn't become someone else's counterfeit risk — it ships with traceability intact.

ESD-controlled warehousing

Our Oceanside, CA facility maintains ANSI/ESD S20.20-2021 controls — ESD flooring, grounded workstations, humidity monitoring, and nitrogen storage for long-term lots.

ISO 9001:2015 certified

Certified by NQA (ANAB-accredited). Every lot inspected on receipt — condition, count, and documentation verified under our quality management system.

ERAI member since 1998

We screen buyers and incoming stock against the world's largest suspect-counterfeit database. Your parts don't enter a supply chain we can't stand behind.

Ready to recover value from surplus?

Send us your stock list — Excel, CSV, or a plain list of part numbers. We evaluate every line and respond within 24 hours.

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rhelectronics.com/services/excess-inventory.html